

The client is a large, well established, well known, profitable company. This company is restructuring their supply chain department created the need for 2 key players:

## **Senior Commodity Buyer**

The supply chain person is responsible for pricing, negotiating long term contracts ensuring delivery from vendors, review bid proposals, and settle contracts, oversee contracts with outside manufacturers and key vendors.

- Negotiate pricing and determine contracts for key commodities, raw materials, packaging.
- Inventory management
- Set up vendor managed inventory systems
- Collect quote, solicit bids and make decision.
- Assess economic conditions for commodity items.
- Manage continuous improvement supplier performance.
- Reduce total supply chain cost.

### **Experience:**

1. BS degree or equivalent experience
2. 5+ experience procuring and managing food commodities where there is processing (not just mixing or blending like with beverages)
3. Proven negotiating skills
4. Track record of supply chain cost reduction
5. Knowledge of MRP
6. Experience indentifying qualifying and certifying new suppliers globally
7. Familiarity with KANBAN a plus

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## Buyer

This buyer will handle sourcing, negotiating an uninterrupted supply of materials, primarily non-inventory and stock inventory items. This buyer will check the performance of suppliers, with an emphasis on controlling costs, total cost of ownership, and quality.

- Generates purchase orders for all supplies and services.
- Prepares orders and follows up to expedite delivery and shipment.
- Obtains certifications of delivery and conducts check against orders.
- Develops and maintains necessary records and files for efficient operation.
- Analyzes quotations received, selects or recommends suppliers, and schedules deliveries.
- Processes purchase requisitions, generates purchase orders, faxes to vendors including expediting and follow-up.
- Generates purchase orders, updates vendor and part number files terms and conditions, freight, accounts and lead-times.

### Experience:

1. Bachelors Degree with Recent 3 years negotiation/buying experience with success in reducing material costs
2. Recent 3 years experience in food manufacturing
3. Strong Excel skills with the ability to create and link spreadsheets
4. Excellent analytical skills
5. Prior maintenance of in stock inventory
6. High energy level, initiative, creative problem solving and sense of urgency
7. Experience with lean manufacturing a plus

Location : 190/290 MA area

*- Leslie*

Leslie Gabriele

**Gabriele & Company**

**Recruiters for Manufacturing and Materials**

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