

Direct Materials Sourcing Specialist

In this highly visible role, you will:

- Participate on strategic Teams for a variety of commodities
- Function as the contact for plant data to support the Sourcing functions
- Execute site level sourcing strategies and supply agreements for each commodity
- Develops relationships with key stakeholders at the site to understand local needs and to educate the organization on the strategic sourcing process
- Update Commodity Managers on supplier performance
- Analyze spend data and market trends; Prepare ROI models, Create plans for cost savings, risk assessment and mitigation, and service level agreements and present new programs to Management
- Identify Cost Savings and proactively implement; pursue Continuous Improvement opportunities
- Establish LEAN inventory programs
- Establish sourcing strategies, manage the supplier selection process for the plant: supplier rationalizations, supplier performance
- Create and implement negotiation strategies

Expected Credentials Are:

1. BS degree; MBA preferred
2. CPM certification a plus
3. Mandatory: recent in-depth and comprehensive sourcing experience strong experience sourcing and managing two or more of the following categories at a global level: Molded Plastics, Packaging, Filtration Membranes, Chemicals, Rubber Products
4. Last 5 plus years of direct purchasing experience in a large multi-site manufacturing environment using advanced sourcing strategies, concepts and standards
5. Strong negotiation skills
6. Ability to present effectively to Senior Management
7. Proven financial accounting, RFI/RFP, strategic sourcing, and supplier management skills
8. Proficient with technology: eProcurement / eSourcing tools; Business Analytics/Reporting Tools; MS Office Suite

Location: Franklin / Lincoln NH area

Compensation: dependent on depth of experience and applicable commodity experience salary range is in the \$80's

-Leslie

Leslie Gabriele

Gabriele & Company

Recruiters for Manufacturing and Materials

www.gabrieleandcompany.com

781-276-7999

leslie@gabrieleandcompany.com

<http://www.linkedin.com/in/gabrieleandcompany>