

# General Manager

A well established, multimillion dollar company with an impressive market niche is looking for a manufacturing professional to run the plant, assist with new product development and participate as part of the steering committee. This executive will manage production, quality, maintenance, and supply chain for their flag ship products. This position reports to the president.

## Responsibilities include:

- Develop and monitor and optimize all production processes
- Manage, train and lead the production team
- Identify and implement cost-cutting measures
- Develop, implement and manage plans to increase manufacturing and warehouse efficiencies through people, processes, procedures and equipment
- Strategize with other departments to develop and manufacture new products
- Manage the supply chain
- Estimate standard product costs based on standard raw material, labor, overhead, and machine rates.
- Develop operational procedures to ensure that data within the ERP system is accurate.
- Oversee all building and grounds maintenance

## To qualify:

- B.S. in plastics or engineering
- Recent 10+ years in a hands-on operations management.
- Recent experience managing a plastics plant – production and supply chain
- Thorough knowledge of plastics manufacturing techniques and procedures
- Track record of achieving manufacturing and warehouse efficiencies that positively impact the bottom line.
- ERP proficiency; Technologically advanced; Proficient in Excel, Word, PowerPoint, Access
- Experience implementing TQM / LEAN

**Location:** South Shore, MA. Client will not relocation from outside New England.

**Compensation:** Into the low 100's with bonus potential.

*- Leslie*

Leslie Gabriele

**Gabriele & Company**

**Recruiters for Manufacturing and Materials**

[www.gabrieleandcompany.com](http://www.gabrieleandcompany.com)

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