

# Direct Commodities Manager

You will be responsible for the creation of acquisition strategies and making decisions necessary to purchase \$200M direct raw materials supporting multi-site global operations. You will lead and manage the direct commodities team, identify new opportunities to deliver cost savings and educate others on the benefits of innovative procurement practices.

- Leading highly strategic cross-functional Sourcing Teams and championing the strategic sourcing process for this Fortune 500.
- Using strategic sourcing tools to proactively conduct spend analysis, develop sourcing strategies for direct commodities, negotiate with suppliers and execute contracts.
- Conducting supplier rationalizations and segmentation initiatives, proactively reviewing supplier performance, and establishing sourcing strategies.
- Execution of performance based contracts and agreements.
- Utilizing e-procurement and various online tools.

## Qualifications:

At minimum: 5+ years management experience overseeing global, multi-site, multi-million dollar commodity spend

Expertise in direct commodities

Track record of setting strategy and developing innovative supply chain programs for direct commodity

Commodity management experience in molded plastics, metals, chemicals, resins, electronics, electro-mechanical, and protective packaging commodities

Technologically advanced: eProcurement and eSourcing tools

-ERP experience expected.

-Bachelors Degree required, Masters preferred.

Lean/Six Sigma experience is preferred.

Compensation: base to 130 plus bonus

Location: Waltham / Burlington area, MA

*- Leslie*

Leslie Gabriele

**Gabriele & Company**

**Recruiters for Manufacturing and Materials**

[www.gabrieleandcompany.com](http://www.gabrieleandcompany.com)

781-276-7999

[leslie@gabrieleandcompany.com](mailto:leslie@gabrieleandcompany.com)

<http://www.linkedin.com/in/gabrieleandcompany>