

Direct Materials Director

Manage all of Global Direct Sourcing in a matrix environment. Build a strong direct materials sourcing department. Drive the organization to continuously improve. Spend \$1B. Manage 6.

- Participate in negotiations for global agreements.
- Implement sourcing savings throughout the corporation.
- Establish the strategic and tactical direction for the direct sourcing group
- Develop pricing and predictive models
E-sourcing and Low Cost Country Sourcing
- Maximize supplier leverage
- Develop database

Minimum credentials:

- BS required; Graduate Degree and Certification preferred
- At least 8 years as Manager/Director of Global Direct Sourcing in a Fortune 500 corporation
- Recent strategic and tactical management of Direct Materials Group
- Has developed and mentored run a Supply Group with a similar spend
- Extensive expertise in Direct Sourcing Commodities with related spend
- Track record of significant supply savings year over year in a continuous improvement environment
- Sophisticated software applications: ERP, e-Procurement, e-Sourcing tools
- Experiencing managing sourcing in a matrixed organization
- 35% Global travel

Compensation consists of base salary plus bonus and will reflect this individuals directly applicable experience and expertise.

Location: MA. relocation is a possibility.

- Leslie

Leslie Gabriele

Gabriele & Company

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